

PRESS RELEASE



Parcom Deutsche Private Equity Finances the Expansion of Logistics Service Provider iloxx AG

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Funds advised by Munich-based DPE Deutsche Private Equity GmbH have with retroactive effect from 1 January 2008 acquired a majority shareholding of iloxx AG based in Nuremberg. iloxx AG, a rapidly-growing and innovative provider of logistics services, was founded in 1999 by the present-day directors Volker Hofmann and Matthias Emmel, and was at that time funded largely by Star Ventures and Technologie-Beteiligungs Gesellschaft mbH. Further details on the current transaction were not disclosed.

The company, whose slogan is "Alles einfach versenden" ("Send everything simply"), offers private and business clients a broad range of shipping services, from the delivery of standardised packages to the specialist shipping of sensitive and bulky goods. The www.iloxx.de shipping portal, developed and operated by iloxx AG, allows all shipping services to be ordered and managed easily and conveniently on an one-stop-shop basis. The company is also the long-term logistics partner to eBay. It offers eBay customers an integrated, simple shipping option that automatically suggests the right shipping solution for the item in question. In 2007, iloxx AG achieved sales of € 19 million.

"We are delighted to support iloxx AG, a highly innovative company, to achieve its longterm expansion driven goals on a rapidly-growing logistics market. The proven and successful business model of serving e-commerce customers makes it an attractive investment for our fund, which focuses on growth capital for Mittelstand companies," says Marc Thiery, managing partner of Parcom Deutsche Private Equity.

For the founders and directors of iloxx AG, this acquisition has come at precisely the right time: "We are absolutely delighted to have found a partner in Parcom Deutsche Private Equity that actively supports our further plans for growth, both in our core business and in terms of new services," says Volker Hofmann, CEO of iloxx AG. In this transaction, the selling shareholders were advised exclusively by CONDIS Unternehmensberatung GmbH, Munich.

About Parcom Deutsche Private Equity

Parcom Deutsche Private Equity provides growth capital to companies in sectors with long-term fundamental growth prospects. Parcom Deutsche Private Equity is an independent German private equity firm, which was created in December 2007 with the backing of Parcom Capital, a pan-European investment subsidiary of the Dutch ING Group with over €2bn invested in over 250 companies.

The Fund currently advised by DPE Deutsche Private Equity GmbH has an initial committed capital of €250m and targets €5-50m equity investments in German, Swiss and Austrian middle-market companies with enterprise values of €10-150m in the following sectors: Business Services, Education, Healthcare, Industrial Technology and Alternative Energy/Environment. As an active partner of management teams, Parcom Deutsche Private Equity aims to develop companies over longer holding periods (5-10+ years) through organic and external growth.

About iloxx AG

Iloxx, based in Nuremberg, was founded in 1999 by the present-day directors Volker Hofmann and Matthias Emmel, and currently employs over 70 staff. Iloxx is an independent shipping service provider. With more than 20 different logistics partners (including GLS, DHL, GEL, DB Schenker, Fiege, Kühne & Nagel, Panalpina, Rhenus, UPS – Supply Chain Solution, Wincanton, Kraus & Pabst), Iloxx supplies all types of transport from a single source. Having also been eBay's shipping and fiduciary partner since 2001, Iloxx uses innovative software to manage about 250,000 shipments per month from customers in Germany and Austria.

In addition to providing parcel and express deliveries, around 500,000 private clients also benefit from tailored transport solutions for non-standard shipments. Iloxx for example transports large, heavy or bulky items for infrequent or one-off senders at favourable prices. Special shipping services for individual products (e.g. car tyres, bikes, skis, motorbikes, etc.) make sending such items straightforward thanks to a simple order placement, easy-to-follow packaging instructions and flat-rate prices across Germany.

More than 50,000 corporate clients use Iloxx for parcel shipment at wholesale prices and carry out customised haulage and special transports to destinations in Germany and abroad. Iloxx freight experts take care of all the details for container imports and exports, part loads and special transport consignments.

For more information on Iloxx AG, please visit www.iloxx.de.

Further information on this transaction can be obtained from:

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